## SANLORENZO

## SANLORENZO WILL PRESENT 9M 2023 FINANCIAL RESULTS

## On 9 November at 3:00PM CET

Ameglia (La Spezia), 12 October 2023 – The management team of Sanlorenzo S.p.A. ("Sanlorenzo" or the "Company"), company listed on the Euronext STAR Milan segment of the Italian Stock Exchange, following the Board of Directors called to approve the Periodic Financial Information as of 30 September 2023, will hold a conference call on 9 November 2023 at 3:00PM CET to present 9M 2023 financial results and the latest Company's updates to the financial community and the press.

Please click the following link to join the conference call:

https://us02web.zoom.us/j/81971851696?pwd=ZkFpTnhZeWtqYINGOWRzOW1uYnI5dz09

The supporting documentation will be published in the "Investors/Conferences and presentations" section of the Company's website (www.sanlorenzoyacht.com) before the conference call.

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## Sanlorenzo S.p.A.

Sanlorenzo is a leading global brand in the luxury yachting which builds "made-to-measure" yachts and superyachts customized for each client, characterized by a distinctive and timeless design.

Founded in 1958 in Limite Sull'Arno (FI), the cradle of Italian shipbuilding, Sanlorenzo has excelled in carving out a clear identity and a high-end brand positioning over time. In 1974, Giovanni Jannetti acquired the company and created Sanlorenzo legend, producing every year a limited number of yachts characterized by a unique, highly recognizable style, comfort, safety and focusing on a sophisticated customer base. In 2005, Massimo Perotti, Executive Chairman, acquired the majority of Sanlorenzo, guiding its growth and development on international markets, while preserving the heritage of the brand.

Today, manufacturing activities are carried out in four shipyards in La Spezia, Ameglia (SP), Viareggio (LU) and Massa, synergistically and strategically located within a 50 kilometres radius, in the heart of the nautical district.

The production is articulated into three business units: Yacht Division (composite 24-38 metres yachts); Superyacht Division (40-73 metres aluminium and steel superyachts); Bluegame Division (13-23 metres sports utility yachts in composite). Sanlorenzo also offers an exclusive range of services dedicated to its clients, such as a monobrand charter program (Sanlorenzo Charter Fleet), maintenance, refit and restyling services (Sanlorenzo Timeless) and crew training (Sanlorenzo Academy).

The Group employs over 960 people and cooperates with a network of thousands of qualified artisan companies. In addition, the Group leverages on an international distribution network, a widespread service network for customers worldwide, close collaborations with world-renowned architects and designers and a strong liaison with art and culture.

In 2022, the Group generated net revenues from the sale of new yachts of  $\in$ 740.7 million, Adjusted EBITDA of  $\in$ 130.2 million (EBITDA of  $\in$ 129.6 million) and a Group net profit of  $\in$ 74.2 million.

www.sanlorenzoyacht.com

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